

Business Diagnostic Packages

It is that time of the year where all companies should be looking to next year's budgets. We all know that the world economy is slowing, so it is more important than ever before to ensure that our budgets are realistic for the next 3 years.

We should also know that, before budgets are contemplated, we need a comprehensive diagnostic of the company. This will serve to:

- Focus on the company's overall historical performance in terms of;
 - Profitability
 - Cash Position
 - Liability Exposure
 - Overall Liquidity
 - Product Performance
 - Customer Performance
 - Labour Efficiency
 - Debt Structure
 - Net Equity
- Pinpoint the areas requiring improvement.
- Enable flexible strategies to be put into place in case of;
 - Lower sales
 - Lower margins due to more competition
 - Bad debts
 - Diminishing skilled work force
 - Higher wages
 - Changes in tax regulations

Michael Burdette is a well known and highly skilled Business Analyst and Strategist. He has specialised in corporate turn-around and business growth strategies for many years, drawing on his experience as CEO of multi-national companies, both in Australia and around the world. He has worked with many types of industry, including manufacturing, retail, hospitality and the wine industry. References and/or testimonials are available on request.

We have developed affordable diagnostic and analysis packages, with which we will provide diagnostics and analysis on your company, complete with a full report, with recommendations. These packages include;

Burdette Basic Diagnostic pack

Price \$5,000

This pack includes:

- ✓ Diagnostics of overall performance
- ✓ Liquidity diagnostics
- ✓ Asset diagnostics
- ✓ Labour efficiency
- ✓ 5 copies of the business book, 'Contemplate Your Business Navel' written by Michael Burdette
- ✓ Report

Burdette Advance Diagnostic and Analysis pack

Price \$10,000

This pack includes:

- ✓ Diagnostics of overall performance
- ✓ Liquidity diagnostics
- ✓ Asset diagnostics
- ✓ Labour efficiency
- ✓ Product analysis
- ✓ Customer analysis
- ✓ Debt analysis and restructuring recommendations
- ✓ 5 copies of the business book, 'Contemplate Your Business Navel' written by Michael Burdette
- ✓ Report

Burdette Business Growth pack

Price \$15,000

This pack includes:

- ✓ Site visit (2 days)
- ✓ Diagnostics of overall performance
- ✓ Liquidity diagnostics
- ✓ Asset diagnostics
- ✓ Labour efficiency
- ✓ Product analysis
- ✓ Customer analysis
- ✓ Debt analysis and restructuring recommendations
- ✓ Templates for budgets & assistance in setting flexible budgets
- ✓ 5 copies of the business book, 'Contemplate Your Business Navel' written by Michael Burdette
- ✓ Report

Burdette Business Growth Strategy pack

Price \$30,000

This pack includes:

- ✓ Site visit (4 days)
- ✓ Diagnostics of overall performance
- ✓ Liquidity diagnostics
- ✓ Asset diagnostics
- ✓ Labour efficiency
- ✓ Product analysis
- ✓ Customer analysis
- ✓ Debt analysis and restructuring recommendations
- ✓ Templates for budgets & assistance in setting flexible budgets
- ✓ Business strategy templates and assistance in setting business growth strategies
- ✓ Two days training for key staff.
- ✓ 10 copies of the business book, 'Contemplate Your Business Navel' written by Michael Burdette
- ✓ Report

Terms and Conditions

- Payment terms are 50% with authority to proceed and 50% on delivery of the report.
- Prices EXCLUDE GST.
- For clients outside Sydney, an additional payment will be required at cost where airfares, accommodation and car hire are necessary. Alternatively, clients may choose to arrange these facilities directly. As a point of policy, we do not expect to fly business class or to stay in 5 star hotels.
- We require a minimum of 3 years financials in Microsoft excel format. All our templates are in Microsoft excel.
- On appointment we will supply a comprehensive list of all the information we will require for the project selected.
- We guarantee total confidentiality and will sign any such agreement as required.

Time Frame

The time frame to deliver our services is subject to receiving quality information within 24 hours, of being appointed.

Pack 1 - Burdette Basic Diagnosticpack **5 working days**

Pack 2 - Burdette Advance Diagnostic and Analysis pack **10 working days**

Pack 3 - Burdette Business Growth pack **3 Weeks**

Pack 4 - Burdette Business Growth Strategy pack **6 to 8 Weeks**

Authority to Proceed					
Company Name				ACN / ABN	
Personal Details					
Name		Position		Phone #	Mobile
Address					
Street # and Name		City		Postcode	PO Box #
Service required					
Method of Payment		Cheque		Electronic	
Agree to our Terms above					